



A word cloud of benefits for Pet Healthcare Plans. The words are arranged in a circular pattern around the central title. The words include: preventative healthcare, plan reporting, loyalty, affordable treatment, practice needs, no set up costs, marketing support, guidance, benefits, online portal, advice, tailored service, plan literature, growth, expert training, regular income, and dedicated relationship manager.

preventative healthcare

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growth

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regular income

dedicated relationship manager

Pet Healthcare Plans

Flexiplan for Vets

Lloyd &
Whyte

An introduction to: Lloyd & Whyte

- 1 Lloyd & Whyte is a specialist provider of insurance and independent financial advice to healthcare professionals throughout the UK.
- 2 We have been working in proud partnership with the British Veterinary Association for more than 15 years. This experience has allowed us to develop an in-depth understanding of the veterinary industry. We've turned this insight into products and services tailored for vets and veterinary practices.
- 3 In addition to our partnership with the BVA, we also have established relationships with the British Dental Association, British Medical Association, British Chiropractic Association, and the Association of Optometrists.

- 4 Our background as an insurance broker means we're used to working in a regulated industry which puts treating clients fairly at the forefront.

This client-centric culture translates to our non-regulated services such as Flexiplan. Such is our commitment to professionalism and high standards, Lloyd & Whyte are proud to hold Corporate Chartered Insurance Broker status.
- 5 FlexiPlan is a dedicated part of Lloyd & Whyte with a personable team, offering tailored and flexible Pet Healthcare Plans to practices.

It is the only payment plan approved by the BVA, so this should help you feel more confident using it.



Complete control with all the support you

Our FlexiPlan is a great way to generate a regular income for your practice and provide added value for your customers.

Setting up your plan



- No set up costs
- Dedicated Relationship Manager providing:
 - Face to face support
 - Advice about plan benefits
 - A tailored service to suit your practice needs
 - Guidance on pricing

Launching your plan



- Support with plan implementation
- Marketing support for your plan
- Provision of plan literature
- In-practice plan training

Ongoing support



- Dedicated Relationship Manager to assist with growth and development
- Ongoing administration support from our friendly Head Office team
- Monthly reports
- Administration of direct debits

Online portal

- Real-time patient sign up
- 24/7 online access to your plan
- Make amendments at the click of a button
- Plan reporting



Price guide

Anticipated number of pets within 2 years	Cost per pet per month		Set up cost	Monthly additional administration fee
	BVA Group Member	BVA Member		
500+	£0.70	£0.78	Zero	Zero
200 - 499	£0.80	£0.90		
100 - 199	£0.92	£1.02		
0 - 99	£1.02	£1.14		



Have you thought about a New Joiner fee?

We recommend adding a new joiner fee to your plan to ensure extra buy in from your new sign-ups.

It discourages early cancellations and can be added to the first direct debit collection.

We will even refund 50 % of the new joiner fee back to you at the end of the year.



Testimonials

“Deciding which company to manage our health plan payments was hard work to say the least. However, once we spoke to Lloyd & Whyte this decision was easy and we haven't looked back.

They made the process very simple to join up and this has remained through signing up many clients. Their customer service is exceptional and we can't recommend them enough.”

Matt Thomas

Veterinary Director, Cornish Paws Veterinary practice

“We were a new start up business and approached Lloyd & Whyte regarding Healthcare Plans. From the beginning the staff were so helpful in setting up our plans and ongoing they are very cheerful and happy to help with any problems I have had.

I have just started using their online portal which is brilliant.

I would not hesitate in recommending Lloyd & Whyte.”

Janet Clark

Practice Manager, Pattenden Vets





To find out more about FlexiPlan:

Call 01823 250709 ■ **Email** flexiplan@lloydwhyte.com

Web www.lloydwhyte.com/pethealthcareplan

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